

# Case Studies 1 – Full Time Hiring & Staff Augmentation

## Leading Global Suisse Bank – (Pune, Mumbai, Bangalore) India, Singapore, Switzerland, and USA

- On Demand Agility Solutions has been associated with Bank from the last 12 years in providing IT as well as Non-IT services in different geographies
- Vendor of choice for Recruitment Services as well as Staffing services (Contracting)
- We have successfully participated in more than 30 recruitment drives and have managed to deploy more than 500 resources and maintaining a benchmark of around 180 – 200 consultants every year during last few years, as we offer 'Right to Hire' with different technologies and business background
- Executed prestigious projects including Reference Data Management (KYC), FARDM , RDS , RAR (Risk Analytics & Reporting)

## Achievements

- On Demand Agility is **one of the largest vendors for Bank** providing Full Time Employees and Staff Augmentation in APAC. We hold the lowest attrition rate amongst other vendor partners
- **Recruitment Drives** : Successfully conducted batch events & exclusives recruitment drive in India and Singapore for Risk and Finance/Risk IT/Derivatives IT/ Post Trade Technology/Finance IT & Prime Services with very high success rate of 70% to 80 % of position during recruitment drives
- **Re-Badging** : Successfully Re-badged 22 resources with no drop out from another vendor partner of Bank to On Demand agility Solutions

# Case Studies 2 – Full Time Hiring & Staff Augmentation

## Leading Global Japanese Banking And Financial Services Organization - Mumbai

- Relationship is more than 7 years old
- ODA has been associated both in Full Time Recruitment Services as well as Staff Augmentation Services
- ODA caters to more than 10% of Staffing requirements. This include IT and NON IT Business Functional areas
- ODA is vendor of choice for some of niche skills like Risk, Business Analyst, Project managers
- ODA registered an excellent hit rate which was appreciated by the client at each level

## Leading Global Canadian Financial and Insurance and Investment Organization – India, Philippine

- Relationship is close to 5 year old
- ODA has been associated both in Recruitment Services as well as Staffing Services
- ODA is one of the top two vendors in Philippines for them with more than 100 closures in Recruitment Services in past year and half
- ODA has helped and supported company in hiring professionals both in IT and Non IT Business functional areas

## Leading Global American Banking And Financial Services Organization– Mumbai, Bengaluru

- Relationship is close to 3 year old
- ODA has been associated both in Full Time Recruitment Services as well as Staff Augmentation Services
- ODA has helped and supported company in hiring professionals both in IT and Non IT Business functional areas